

Can I negotiate the price of my medical care with my doctor:

Yes!!! Most people are uncomfortable discussing prices with their doctor. This is understandable – you or a family member is sick or in pain and want your health issue resolved. If you are like me, money is not on my mind. I want to feel better and rely on my doctor and their medical experience to get me there. Only afterward do I think about the cost and what I owe. Think about this... would you buy a car, a house or any other good or service without knowing the price? Why should we buy a good or service from our doctor without knowing up-front what it will cost? With consumers paying more and more of their medical bills, it becomes increasingly important that we understand the costs of our care and our options. There are many on-line resources that give good information about local prices for various types of care. Vimo offers on-line tools (www.vimo.com) that will comparison shop using your ZIP Code to show you the high, low and average cost for a procedure. Armed with this type of information, patients can negotiate with their doctors and potentially save money.